

April 5, 2011

PROPOSAL FORMAT

.Ar. Jeremy Kruk
Highland Village Homeowner Association
Madison, WI 53719

Project: Snow Services



The following are the prices for the next five snow seasons at Highland Village in Madison, Wisconsin for the Highland Village Homeowners Association and begins with the 2011/2012 season. The pricing listed is contingent upon agreement of a five-year contract. The contract expires on October 31, 2016.

Snow Services Seasonal Pricing

Pricing	<u>2011-2012 Season</u>	<u>2012-2013 Season</u>	<u>2013-2014 Season</u>	<u>2014-2015 Season</u>	<u>2015-2016 Season</u>
Seasonal Contract	\$31,885	\$32,842	\$33,827	\$34,842	\$35,887
Monthly payments (4)	\$7,971	\$8,210	\$8,457	\$8,710	\$8,972

The Bruce Company will operate this seasonal contract under the items listed in the "Snow Removal Specifications for Highland Village Homeowners Association" dated April 5, 2011 as provided to The Bruce Company. All other additional services upon request will be billed on a time and material or per job basis.

ADDITIONAL INCLUSIONS OF CONTRACT

In addition The Bruce Company will provide complimentary landscaping maintenance services as part of this five-year contract. The services will include seasonal weed control and annual mulch top dressing at the entrance sign at Valley Ridge Drive plus on-site brush removal twice per year (Spring and Fall) for the convenience of the residents each season of the contract. This will commence during the 2012 landscape season and extend through October 2016.

Notes:

- No plowing or shoveling will be done under 1" depth per snow event unless prior arrangements are made.
- The Bruce Company reserves the right to add a surcharge on fuel, salt and ice melt products should a substantial increase in costs occur
- All other additional services upon request will be billed on a time and material or per job basis.

ALL GUARANTEES AND WARRANTIES ARE VOID IF PAYMENT IS NOT MADE AS SPECIFIED
Landscape Architects ◻ Landscape Contractors ◻ Irrigation ◻ Water Features ◻ Landscape Management
2830 Parmenter Street PO Box 620330 Middleton, WI 53562-0330 (608) 836-7041 Fax (608) 836-6266

IMPORTANT INFORMATION – PLEASE READ

Invoicing: Seasonal rates will apply for Highland Village Homeowners Association. There will be four equal monthly payments due to the Bruce Company on December 1, January 1, February 1 and March 1. **IMPORTANT DISCOUNT:** A \$1,000.00 discount will be applied if Highland Village Homeowner Association pays the entire seasonal rate on or before November 1st of the upcoming snow season with signed contract.

Limitation of Liability: The Bruce Company is not responsible for any: a) chipped, scratched, stained, or cracked concrete, asphalt, or any hard surface due to snow services, b) damage to landscaping caused by the piling of snow or the spreading of the chemicals described in this agreement; c) damage to items that are snow covered or not visible; d) damage caused by equipment when tree, shrub, lawn and sidewalk areas are not reasonably delineated due to snow accumulation; e) personal injuries resulting from slip and fall accidents; f) damage to irrigation systems (if applicable) while setting stakes or plowing; g) any damage to asphalt curbing or concrete curbing which has no poured footing; and/or h) acts of God, including but not limited to extraordinary weather conditions.

Please sign and return one copy no later than April 15, 2011.

Respectfully,

Scott Anderson, Account Manager
The Bruce Company of Wisconsin, Inc.



Accepted by: _____
(signature)

Print Name: _____

E-Mail Address: _____

Date: _____

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Snow Removal Specifications for Highland Village Homeowners Association

1. All driveways for residences and private drives, includes, including the first and second additions to highland village, will be plowed.
2. East and West Village Crest Drive is cleared in the first addition to Highland Village.
3. The City sidewalk running along the south side of Kottke, the north side of Kottke, and the south side of Watts Road will be cleared abutting the Highland Village neighborhood.
4. The City sidewalk running along the north side of Valley Ridge Drive will be cleared.
5. All duplex lots on the east side of Skyridge Drive
6. All sidewalks on the east and west sides of Skyridge Drive, between Kottke and Watts Road are to be cleared.
7. The Bruce Company agrees to do some touch-up seeding of damaged sod and yards incurred throughout the snow season.
8. Public sidewalk running south of Kottke to the south
9. The mailbox cleanup will be taken care of without next day cleanup along with the cul-de-sac entrance furrows.
10. Edge marking stakes will be utilized to minimize skimming of sod, etc.
11. Hauled snow off-site if required for safety
12. 24/7 on-call response (evening holidays)/monitoring weather
13. 1 on 1 contact with route manager
14. Seasonal contract
15. Separate crew for next day service needs (due to safety/response)
16. Sidewalks cleared once 1" accumulated total
17. Responsible for landscape damage; repair by professional landscape company
18. Fire hydrants and storm drains to be marked and avoidance
19. Availability of on-call salt application for driveways and sidewalk areas
20. Done by 7am absolute latest (when possible)
21. Contract of unlimited inches of snow fall